

Commercial Sales Executive

HPB Insurance Group, a subsidiary of High Point Bank, is a well-established and profitable insurance agency in the North Carolina triad. We are a growing agency with a desire to hire those candidates who would like to advance their professional career in an encouraging and rewarding environment. If you have a dynamic personality with a passion for sales, please consider this outstanding career opportunity for a commercial producer.

Must be a licensed insurance agent for both property and casualty, and life and health. Must have proven sales experience with a minimum of five years of previous experience in selling commercial insurance. A CIC or CPCU designation would be an asset. Highly refined oral and written communications skills are essential. Must be able to analyze potential risks. Computer data entry and retrieval abilities are required.

The successful candidate:

Will be responsible for prospecting, soliciting and writing new commercial lines of insurance. Will cross-sell personal lines of insurance, life, disability and group health insurance. Will complete insurance applications and solicit competitive insurance programs from carriers represented. Will be responsible for providing a high level of service to existing accounts in order to maintain and increase volume. Work toward CPCU, CIC or CLU designation. Attend continuing education classes to maintain license status.

We offer a competitive compensation package including:

- Health Insurance
- Long-Term Care Insurance
- Dental and Eye Insurance
- 401k

Please submit your resume to this website